

Newsletter 2, January 2014

President's Message

Talofa and Greetings to all SAME members. Malo le soifua – lagi e mama i tou Afioga. I would like to take this opportunity to once again offer my sincere thanks and appreciation for your support in 2013 which saw our organisation ending the year on a high note.

Our NZ Trade Show and the establishment of our office were major achievements for 2013. With our Technical Advisor Laisene Tuioti Marriner supported by our two experienced VSA's Eth and Charles Lloyd now manning and providing support, advice, introducing 'smart' initiatives, etc and Faith our Receptionist, I am confident they will be able to assist and provide you with quality service.

We can already see some challenges to our businesses in the form of anticipated electricity price hikes within the next 2 years, however let's stay positive and look at ways to manage some of these 'surprises'.

To conclude, I look forward to an exciting year for SAME and remember the importance of your participation in our activities for 2014.

Funefai Oliva Vaai,
President, SAME

NZ Buy Samoa Trade Show



Hon Minister for MRE, Hon Minister for Public Works and Hon Speaker at SAME NZ Trade Show 2013



Eveni-DPM and Masiofo - at SAME NZ Trade Show 2013



SAME-SROS-Wilex Kok-Tropical Crisp - at SAME NZ Trade Show 2013



Presentation of Certificates of Appreciation-Major Sponsors and Supporters at SAME NZ Trade Show 2013



MCIL CEO-Samoa NZHC-Joyce Scalan and Samoa MP-Taylor - at SAME NZ Trade Show 2013



SAME Trade Coordinating team - Laisene Teuila- at SAME NZ Trade Show 2013

Tagaloa Eddie Wilson,
Vice President, SAME and Trade Show Leader

Introducing our VSA Volunteers – Charles and Eth Lloyd



Charles and Eth are here with us until the end of October 2014. They are happy to

help you, our members, with a variety of tools and techniques to assist in running your businesses. Look out for opportunities which will be offered over the coming months for training which will be of value to you.

Charles - brings to us a long working experience in IT and also with accounts including auditing. Most recently he has held the voluntary role of treasurer in various membership organisations similar in their structure to our own.

Eth - brings to us a long working experience in administration systems and procedures. In addition she has 16 years voluntary experience within a membership organisation similar to our own, where she has held the role of National President, among other roles.

EPC Submission

EPC is proposing to raise tariff charges for the provision of electricity. EPC has put through a

request to the Office of the Regulator for approval of their proposal. The OOTR held a workshop last Friday (10/01/14) to consult the commercial sector regarding the EPC proposal. SAME voiced three concerns:

- 1) the proposed increase in charges will penalize commercial users
- 2) SAME proposes after peak hour special rates for commercial users
- 3) incentives for commercial users to generate their own power and sell back to grid.

The OOTR have taken these concerns on board and have asked for the participating companies and organisations to submit their positions with regards to the proposal. This is our position as an Association and we invite any input towards the position paper. The EC will be approving a position paper at their 22nd January meeting, which will then be submitted to the OOTR on the 24th January. Inputs must be sent to our office by the 21st January. Thoughts and inputs sent in after the 21st will not be included in the position paper.

Upcoming Events

- Executive Committee Meeting 22nd January, SAME Office (see below).
- SAME Members meeting 29th January 2014, 5.30 p.m., Federal Pacific Office, Saleufi, Apia.
- SAME AGM, 26th March 2014.

Next Members Meeting

- Wednesday, 29th January, 2014 at 5.30pm, Federal Pacific Building, Saleufi, Apia.

2014 SAME Membership Fees Due

1 January 2014

Membership Fees

These are due this month and an invoice will shortly be emailed to you.